

Introduction

Libattion is a young Zurich-based startup focused on integrating innovative battery technologies to accelerate the global transition to more sustainable storage technologies by reusing second life battery products. Our vision is not only to drastically reduce CO2 emissions, but also to reduce the procurement costs for energy storage solutions.

Our company is constantly growing, which is why we are mainly looking for new, experienced, but also fresh Key Account Manager (m/f) 80-100% in Zürich.

Responsibilities

- New customer acquisition / Marketing strategies
- Align with Engineering on customer expectation & future strategies
- Development of new business areas & expand customer relationship
- Address possible problems/solutions with existing customers
- Project owner for internal and external customers

Required experience and knowledge

- A minimum 3-5 years relevant experience plus the education listed below.
- A Bachelor's Degree in Engineering or equivalent (Master's Degree preferred).
- Sales/Marketing experience
- Willing to travel (20-30%)

Contact person: Stefan Bahamonde, stefan.bahamonde@libattion.ch, +41 (0) 79 702 8820